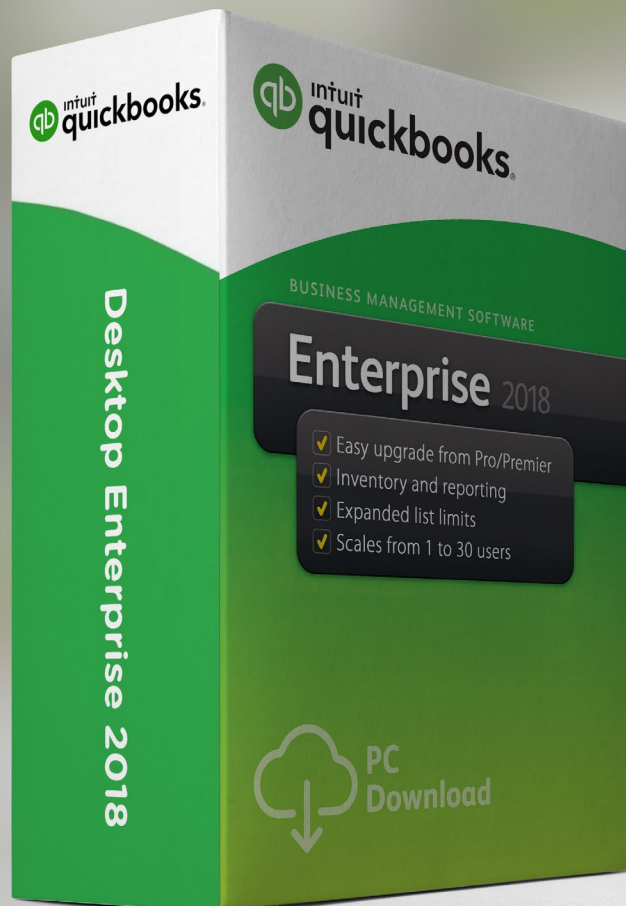


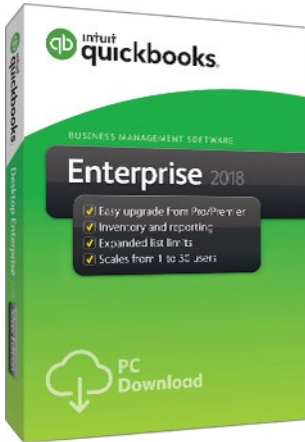
QuickBooks Desktop Enterprise 2018 Buyer's Guide

Presented by **Scott Gregory**

Certified QuickBooks Enterprise Advisor, Intuit Premier Reseller, CPA



“Scott Gregory continues to amaze me. Every single client out of the dozens who have purchased Enterprise Solutions from Scott and worked with him have given him a 100% Net Promoter Score. This is very unusual in our industry. It is considered World Class.” – MARIE ARCHULETA, CHANNEL SALES MANAGER FOR INTUIT



Fast Facts About QuickBooks Desktop Enterprise 2018

- Upgrade path from QuickBooks Pro or Premier is painless
- Same interface as QuickBooks Pro and Premier – no learning curve
- **What's included with your purchase:**
 - Upgrade to QuickBooks Desktop Enterprise 2019 with paid subscription renewal.
 - Free technical support from the QuickBooks Desktop Enterprise support desk for 12 months.
 - **When you buy from Scott, you also get:**
 - [Unlimited access to Scott's QuickBooks training videos](#) (a \$700 value)
 - A \$50 e-gift card from Amazon.com
 - A 20% discount on QuickBooks help, training, and consultations with Scott. (2 hour minimum consultation)
- Key improvements in QuickBooks Desktop Enterprise (compared to Pro or Premier):
 - Larger list capacity (customers, vendors, inventory items) – up to 100,000
 - Better ability to handle a larger company file/database size
 - More than 5 users (up to 30) can work in a file at the same time
 - Far better user security and permission settings
- More than 135,000 businesses are using QuickBooks Desktop Enterprise today
- Remote employees or locations can easily connect (via Windows Remote Desktop or hosted QuickBooks services)
- Versions offered (you select at the time of installation): General Business, Manufacturing and Wholesale, Contractor, Retail, Professional Services, Non-Profit
- License options: Select from: 1 user, 2 user, 3 user, 4 user, 5 user, 6 user, 7 user, 8 user, 9 user, 10 user, and 11-30 user license options. Single additional licenses are available as needed
- Connect to the QuickBooks database with the ODBC (Open DataBase Connector) – included with your purchase

"Your training has literally revolutionized the way we run things here. Everyone in our entire company- from Customer Service, Purchasing, Marketing, Shipping to Management has benefitted greatly from what you have taught us! I couldn't recommend your expertise more- I would tell any QuickBooks user that a session with you is mandatory. The ROI is literally 50 fold for our company." – VICTORIA MARQUARDT, APPLIED HOME HEALTHCARE EQUIPMENT



Why Purchase From Scott Instead Of From Intuit?

1. Buy from Scott because you would be supporting a fellow small business owner and not some multi-billion dollar entity
2. Buy from Scott because he will give you unbiased opinions to help you make the right decision instead of being told whatever you need to hear to push a sale.
3. Buy from Scott as it helps keep him in business to create the collateral and information you have used in your research (many people have commented that my site is one of the best ones out there in terms of information about Enterprise)
4. Scott has worked with QuickBooks for over 18 years and has very deep experience with the software.
5. You get all the bonuses listed in this guide AND free support from the Enterprise support desk for 12 months
6. Scott offers you the lowest cost of ownership under the QuickBooks Enterprise subscription pricing that is now in effect – a 20% discount on EACH year of your subscription

Take it for a Test Drive...

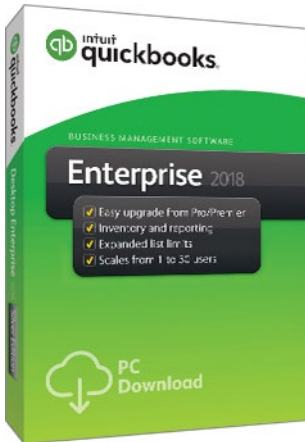
Get a 30 Day Free Trial of QuickBooks Desktop Enterprise 2018. Call Now!

☎ 1.888.581.2839

➤ Or Visit My Web Site and Download the Free Trial



“Purchasing QuickBooks through you was an easy experience (thanks to you), and the rave reviews I’ve read about you don’t lie!” – DAN HESSE, IT Manager, Royce Rolls Ringer Co.



More Details About Quickbooks Desktop Enterprise 2018

The upgrade path from QuickBooks Pro or Premier into Enterprise is painless. QuickBooks makes it easy to move up from the Pro or Premier versions into the Enterprise edition.

Leave your worries behind...your data is safe:

- Your entire QuickBooks company file/database migrates into the Enterprise edition. This all happens when you first open your company file once Enterprise is installed
- Existing user accounts and settings migrate into the Enterprise edition.
- Memorized transactions and memorized reports also migrate seamlessly into the Enterprise edition.

No learning curve - Enterprise has the same interface as QuickBooks Pro & Premier – If your staff is comfortable using the screens, menus and buttons in the Pro or Premier editions of QuickBooks, they will easily do the same in the Enterprise edition.

The user interface in Enterprise is exactly the same as it is in the Pro and Premier editions. This can be a huge time-saver for your business compared to the need to learn another accounting package from the ground up.

What’s included with your purchase:

When you purchase QuickBooks Desktop Enterprise edition from Scott Gregory, you’ll receive the following benefits:

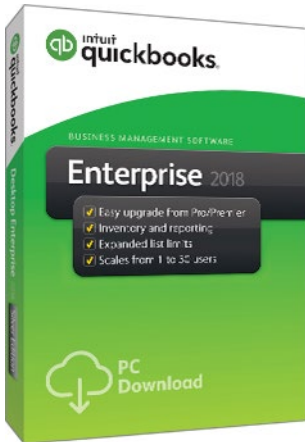
- Upgrade to QuickBooks Desktop Enterprise 2019 with paid subscription renewal
- Free technical support from the QuickBooks Desktop Enterprise support desk for 12 months

As a special bonus for buying from Scott, you also get:

- [Unlimited access to Scott’s QuickBooks training videos](#) (a \$700 value)
- A \$50 e-gift card from Amazon.com
- A 20% discount on QuickBooks help, training, and consultations with Scott (2 hour minimum consultation)



“Thank you very much for your professionalism and living up to what you promised. It is more rare in this world than it should be.” – VICTOR HESTER, VP Operations, One Stop Systems



Key Improvements in QuickBooks Enterprise

(compared to Pro or Premier)

QuickBooks Desktop Enterprise was built from the ground up to better handle the needs of growing businesses.

Because of that, your business benefits from having:

- Larger list capacity (customers, vendors, inventory items) – up to 100,000 of each
- Better ability to handle a larger company file/database size
- More than 5 users (up to 30) can work in a file at the same time
- Far better user security and permission settings

Additional Resources and Guides for You

Click on any of the resources below for more info:

- [Understanding the key differences between QuickBooks Pro, Premier and Enterprise editions](#)
- [Making sense of user security and permission settings in QuickBooks Pro, Premier and Enterprise editions](#)
- [QuickBooks Enterprise Resource Center](#)

Remote Employees/Locations Can Easily Connect

(via Windows Remote Desktop or hosted QuickBooks services)

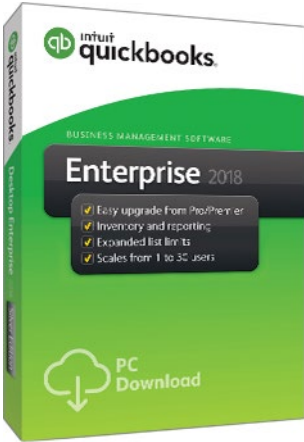
If you have employees working remotely, or more than one office that needs real-time access to your QuickBooks company information, QuickBooks Enterprise is the way to go.

Your IT people will need to set up Windows Remote Desktop on your server for this to work, and most of them can easily do this for you. If you don't have an IT group, you can consider having your QuickBooks data file hosted "in the cloud" for easy 24/7 access to your data without the need for a server.



“Thanks for everything, your tutorials, guides and service have been impeccable.”

– BARRETT DRYE, IT Manager, GI Specialists of Georgia



QuickBooks Desktop Enterprise – Now Available by Annual Subscription Only

The subscription MUST be renewed each year to keep using the software. There are three different subscription levels - Silver, Gold and Platinum.

The graphic below helps you quickly see the differences in what is included with each subscription level.

20% OFF

Get 20% off EACH year of your subscription with Scott!

[Details/Subscribe Now](#)



Silver

Silver Subscription provides a great way to get started with QuickBooks Enterprise. It includes the QuickBooks Enterprise software + Full Service Plan + Advanced Reporting.

Gold

Gold Subscription includes all of the functionality of the Silver Edition + QuickBooks Enhanced Payroll so that you can easily pay employees, pay and file taxes.

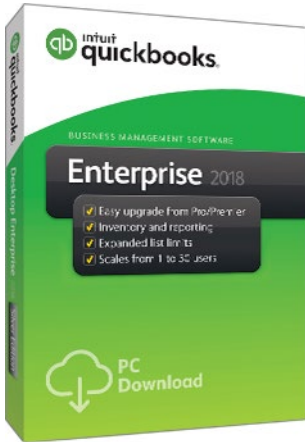
Platinum

Platinum Subscription includes all of the functionality of the Gold Edition + Advanced Inventory and Advanced Pricing to help you manage complex inventory and pricing processes.

Get the best pricing on QuickBooks Enterprise from Scott’s web site.



“Scott combines a vast knowledge of how QuickBooks operates with a gift for showing and explaining it. He has been invaluable to our business for learning the small things that really matter in QuickBooks.” – SCOTT BINGAMAN, DEER PARK DISTRIBUTORS



License Options for QuickBooks Desktop Enterprise

While the actual license agreement for QuickBooks software clocks in at 13+ pages, here is what you need to know:

- You need a separate license for each person that is going to use QuickBooks Desktop Enterprise, whether that person is on-site or remote.
- QuickBooks Desktop Enterprise comes in various license configurations: 1 user, 2 user, 3 user, 4 user, 5 user, 6 user, 7 user, 8 user, 9 user, 10 user, and 11-30 user licenses.
- Single additional licenses are available as needed. Adding additional licenses is quite easy when you purchase them through me.

Connect to the QuickBooks Database with ODBC

(Open DataBase Connector) - included with your purchase

If your business needs more reporting than is available inside QuickBooks Desktop Enterprise, you can use the ODBC to access that information. From there, you can use reporting tools such as Excel, Access or even Crystal Reports to gather and format the needed report data.

“Scott Gregory knows QuickBooks backwards and forwards. He teaches techniques in a straightforward manner and can make the most complex QuickBooks tasks easy.” – HEATHER REISING



About Scott Gregory

Certified QuickBooks Enterprise Advisor and Intuit Premier Reseller

Scott has been helping businesses “get it right” with their QuickBooks and business finances for over thirty years.


During that time, he has assisted well over 1,200 businesses with services such as: QuickBooks training, coaching sessions, demonstrating how to use QuickBooks for inventory tracking, and how to be more profitable and improve cash flow.


Prior to starting his own practice, Scott served as the CFO for a \$15 million manufacturing firm for more than ten years. During his tenure as CFO, Scott was responsible for: \$4 million in inventory, \$4 million in accounts receivable, inventory control, purchasing, information technology and banking relationships.

He is a member of the Certified QuickBooks ProAdvisor program, a CPA, and certified in integrated resource management (CIRM) by APICS. Scott has taught hundreds of business owners, bookkeepers, and CPAs how to use QuickBooks effectively and efficiently through local community colleges and via webinars.

Thousands of QuickBooks users rely on [Scott's QuickBooks Blog](#) for insight, tips and tricks each and every month.

Contact Scott Today About QuickBooks Enterprise!

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 www.BetterBottomLine.com

